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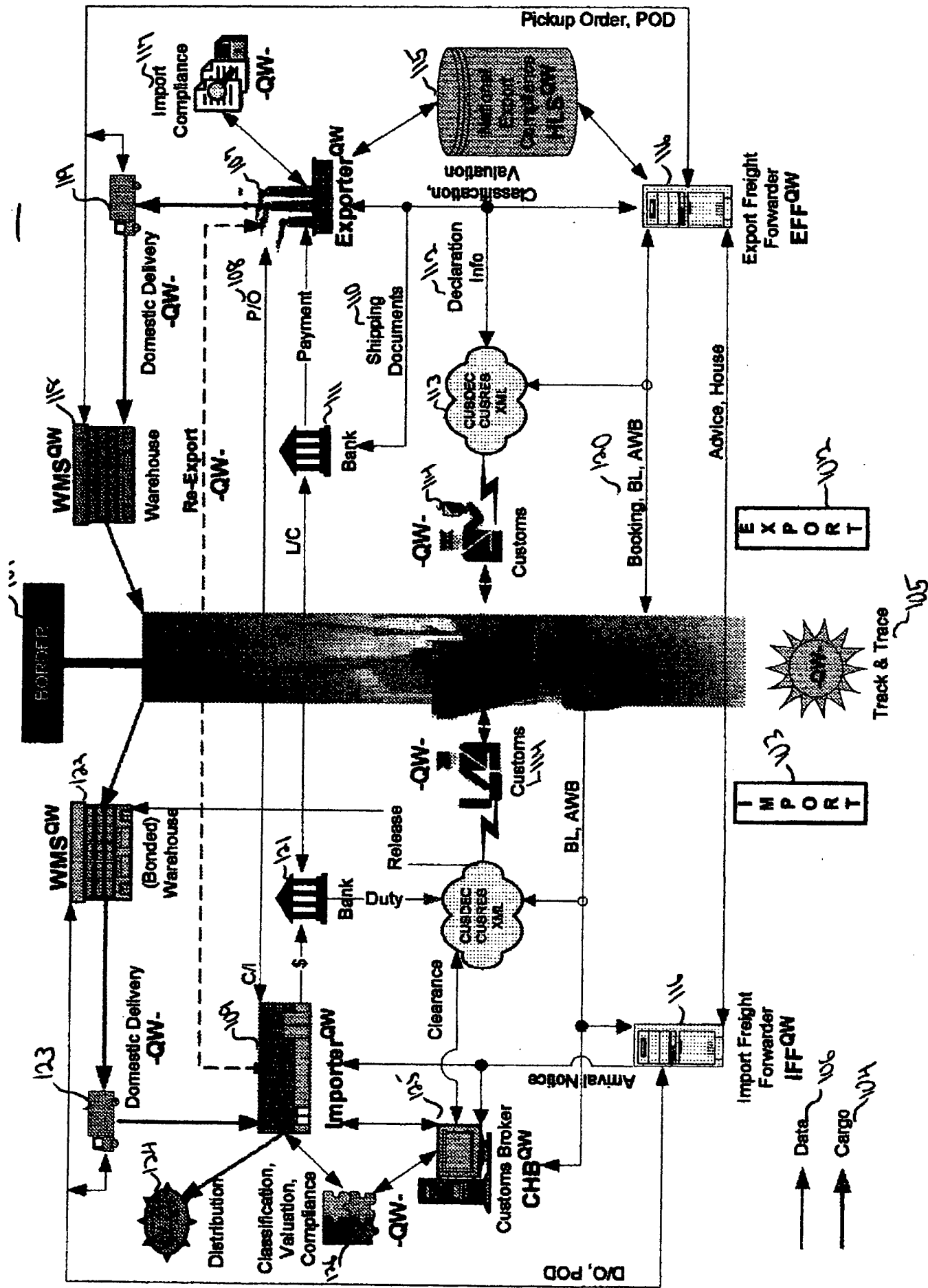


Fig. 1

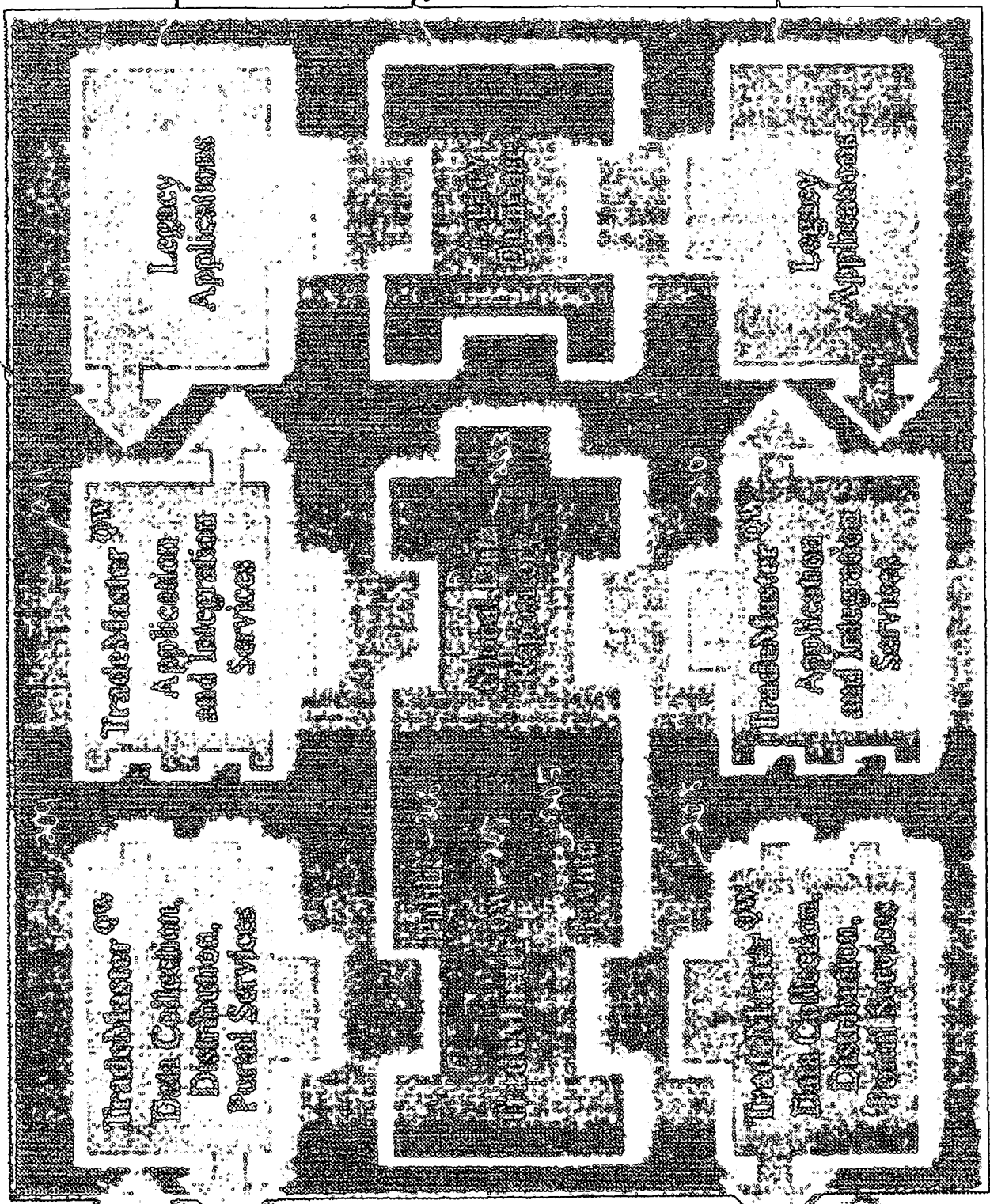
200

201

INTERNET EXTRANET



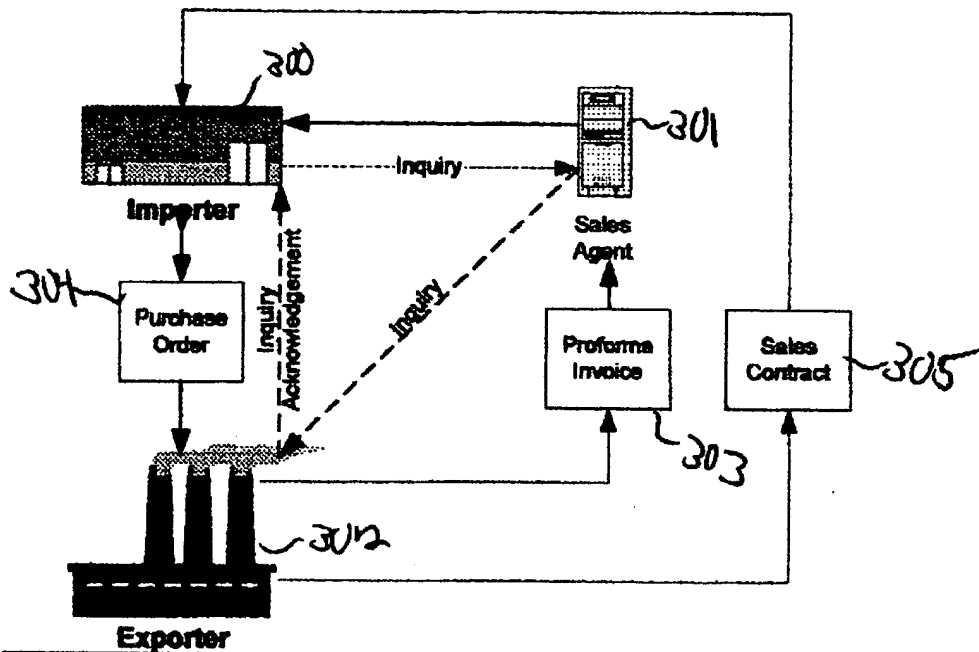
Quest Web Execution Platform 204



Client Execution Platform

FIG. 2

EXPORT FLOWCHART



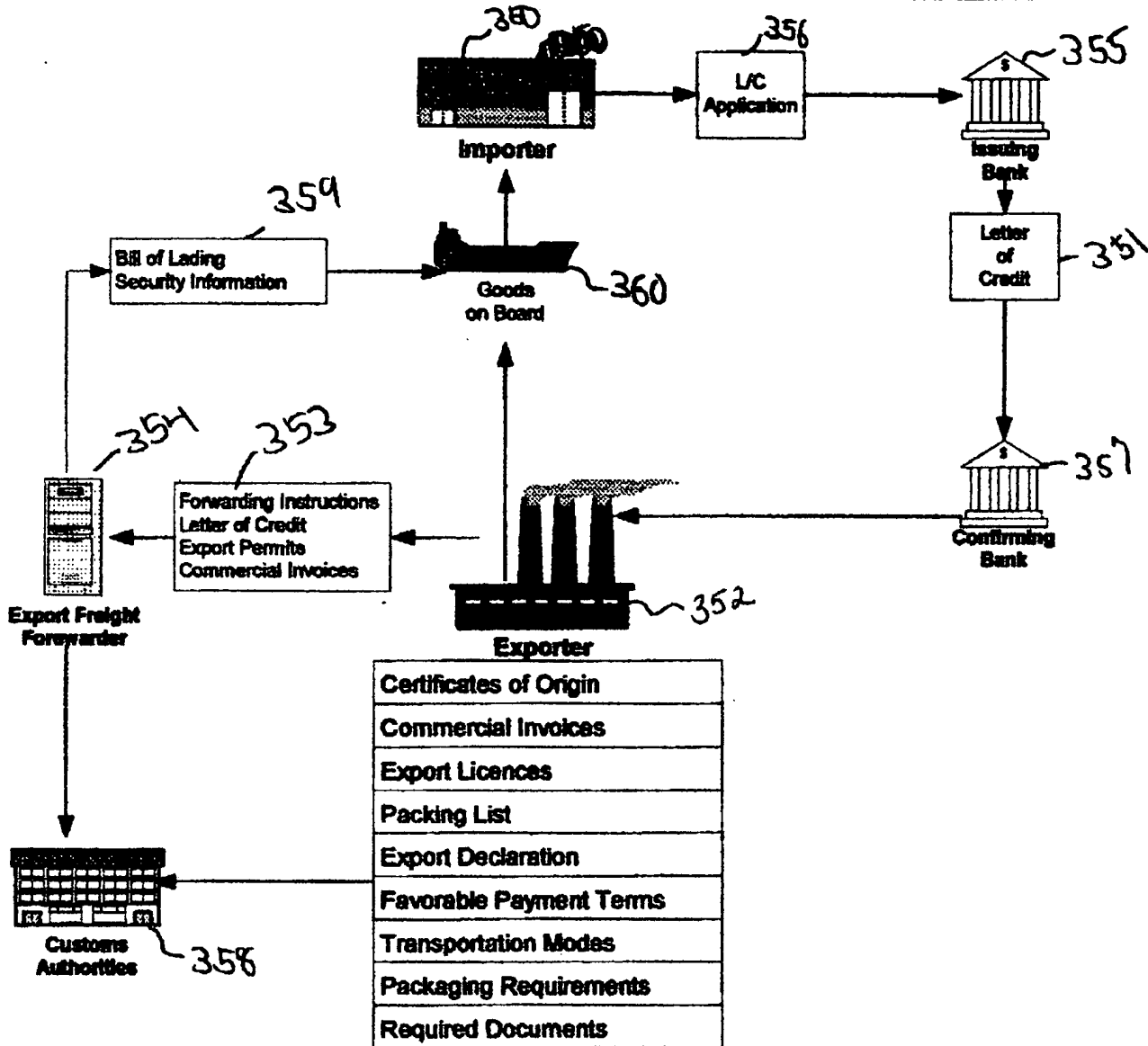
SECURING THE INTERNATIONAL PURCHASE ORDER AS IT RELATES TO THE INVENTION

1. A buyer via the sales agent sends an inquiry to the exporter.
2. The exporter acknowledges receipt of the inquiry.
3. The exporter conducts a feasibility study to determine whether or not to supply the goods required.
4. If the feasibility study is positive, the exporter prepares a detailed quotation/proforma invoice and sends this to the importer. Depending on the terms, duty calculations should be performed.
5. If the quote is acceptable to the importer, a formal purchase order is sent to the exporter.
6. The exporter verifies that the order against the quotation and confirms it.

Export Restrictions
Import Restrictions
Product Setup Costs
Product production Costs
Most Appropriate INCO Term
Favorable Payment Terms
Transportation Modes
Packaging Requirements
Required Documents

Fig. 3a

EXPORT FLOWCHART



DELIVERY PROCESS

1. The importer arranges for a letter of credit (L/C) to be delivered to the exporter. On receipt of the L/C, the exporter checks it for consistency with the proforma invoice, and then issues an internal works order for the manufacture/acquisition of the goods.
2. The exporter sends a forwarding instruction accompanied by compliance documents to the export freight forwarder.
3. The exporter acquires all trade and financial documents as well as all necessary export and import permits or special certificates.
4. The freight forwarder completes the documents required to move and customs clear the goods and ensures their customs clearance for export purposes either manually or electronically.
5. The goods are then consolidated, containerized, delivered to the selected port, loaded on the nominated vessel for onward transportation to the foreign destination.

Global Import Process

400

- Country independent functions
- Country dependent Functions
- Country specific functions

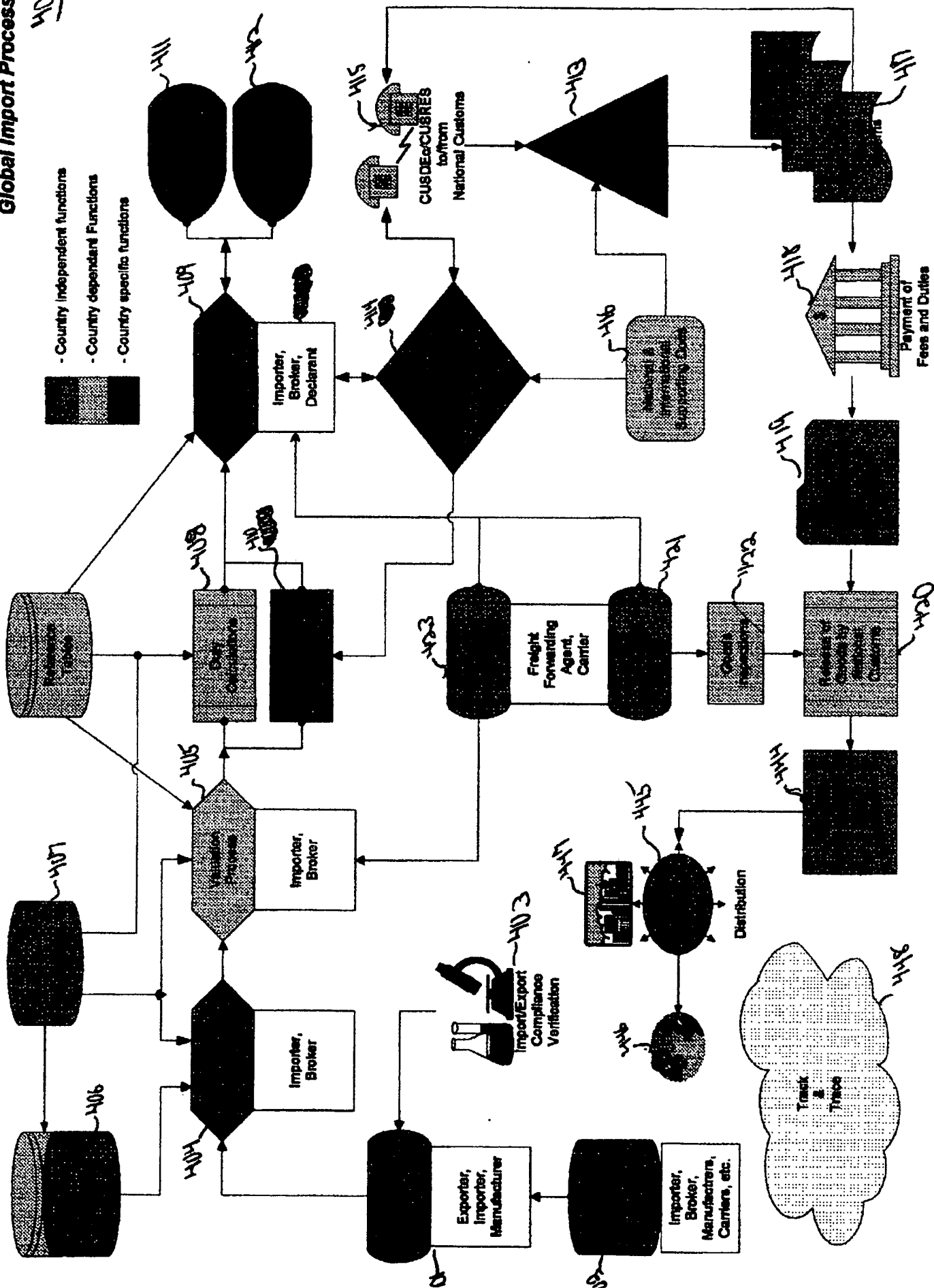
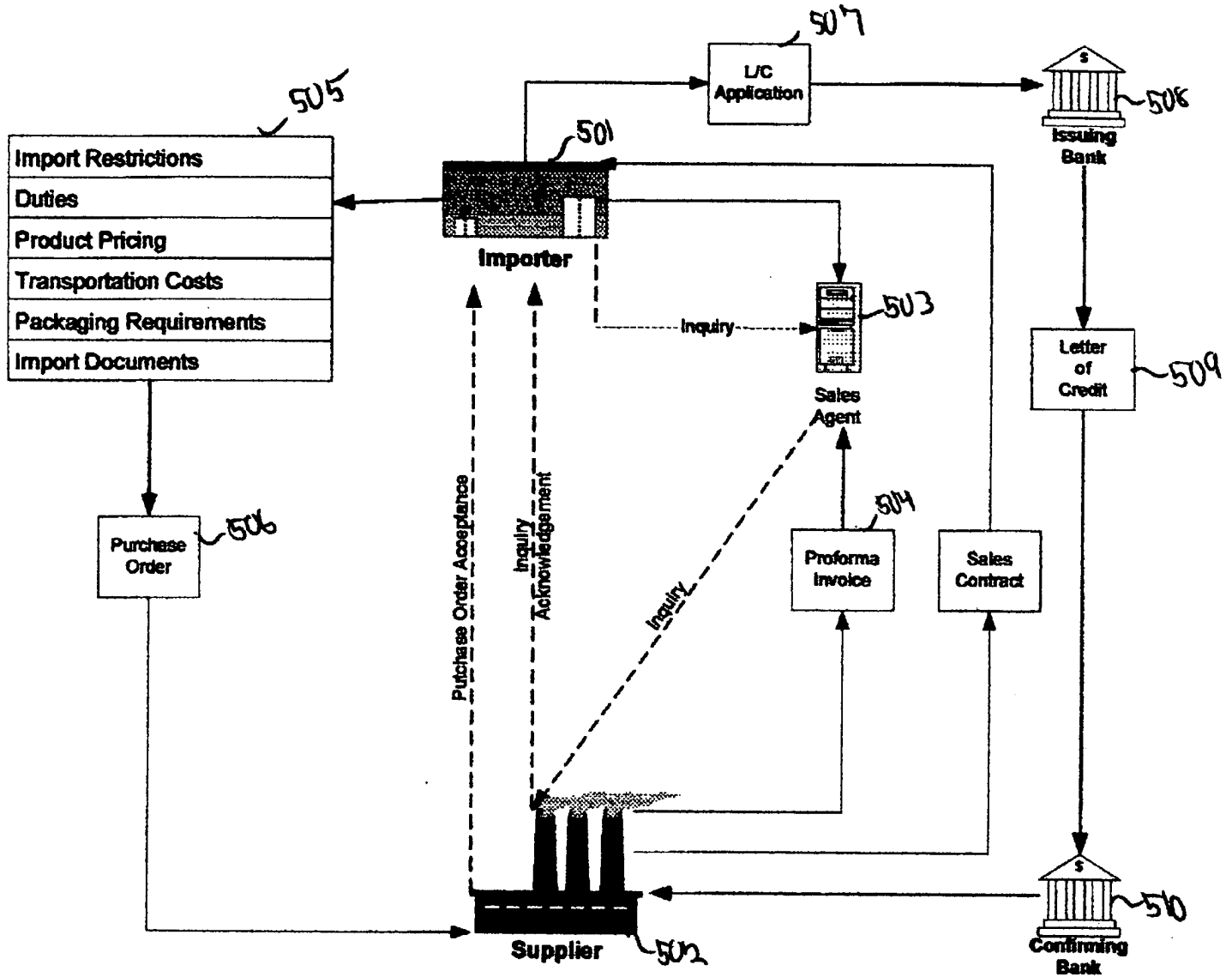


Fig. 4

IMPORT FLOWCHART

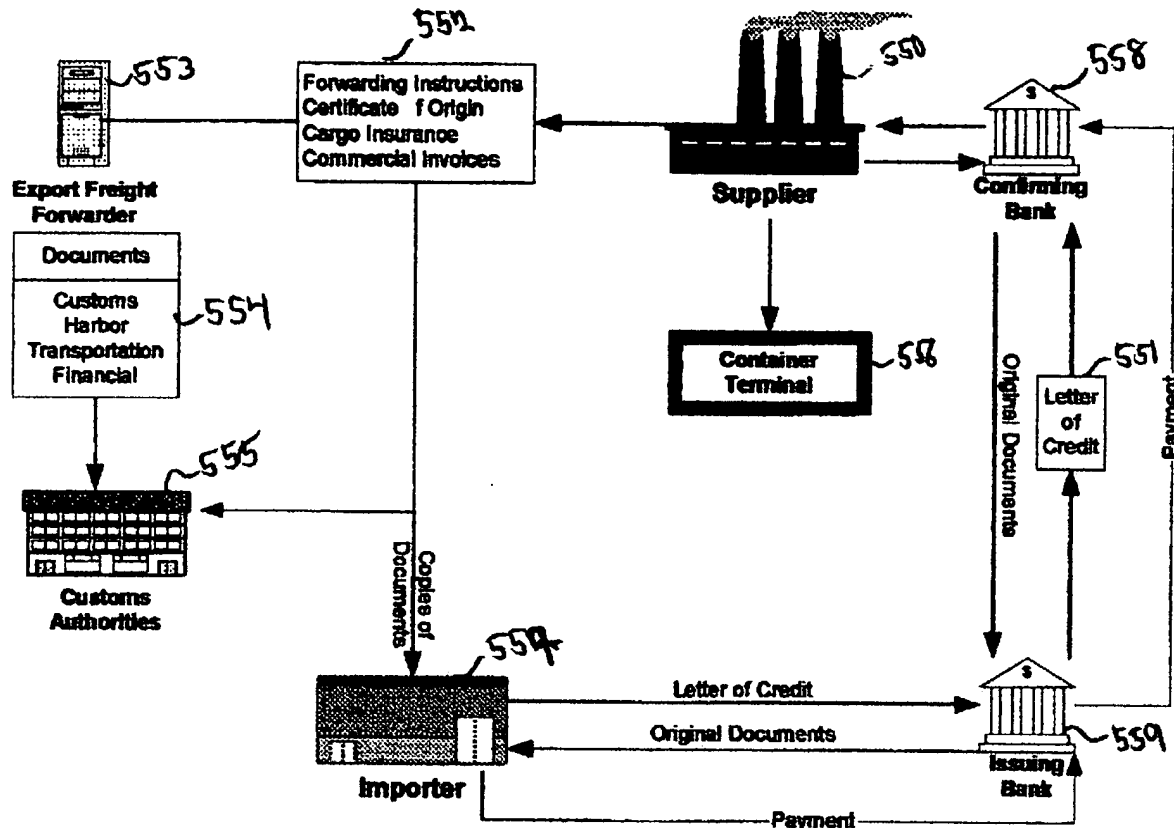


ESTABLISHING THE INDENT

1. The importer sends an enquiry to the foreign supplier(shipper).
2. The supplier determines if the goods can be supplied, meet delivery dates, and handle the risks.
3. The supplier accurately costs the transaction and prepares the detailed quotation/proforma invoice.
4. The importer determines the relevant import requirements and calculates a landed cost.
5. The importer sends an order, invariably, with additional (e.g. documentary) requirements.
6. The supplier accepts the importer's order.

Fig. 5a

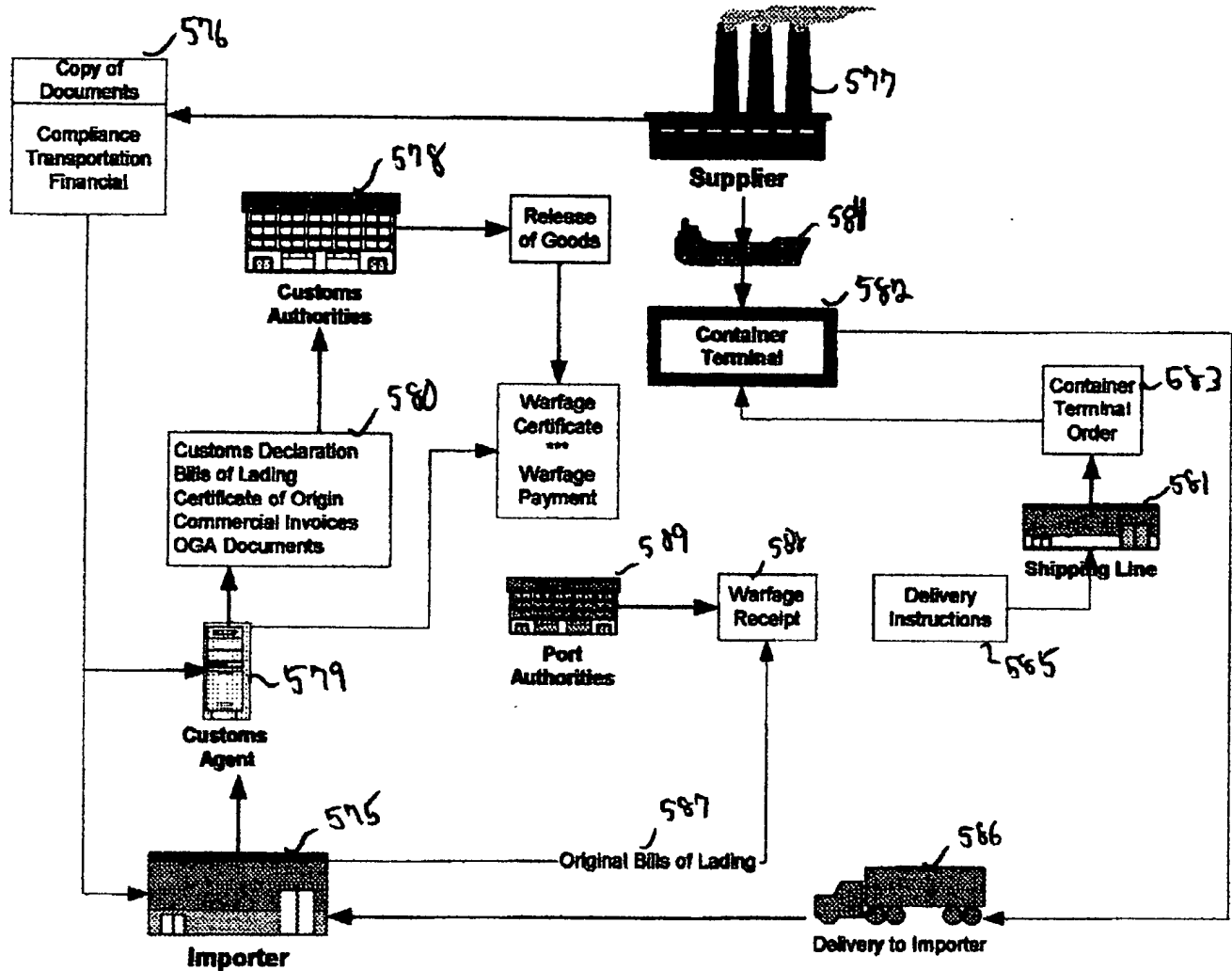
IMPORT FLOWCHART



SHIPMENT OF GOODS

1. The supplier (shipper) accepts the L/C and issues an order to acquire the goods.
2. The supplier instructs the freight forwarder to book space for the cargo and to prepare the necessary customs and transport documents to effect the shipment.
3. In the meantime, the supplier prepares all the documents that must be submitted to the advising/confirming bank, and any other documents (e.g. exchange control), which may be required for the export of products.
4. Manufactured goods are examined, packed and marked correctly, and delivered to the port for loading on the nominated vessel.
5. The freight forwarder in the meantime clears the consignment for export and pays any required harbor and other nationally imposed dues.
6. The exporter sends a complete set of documents to enable the importer to set in motion the import clearance procedures.
7. The original documents are submitted to the advising/confirming bank for payment purposes.
8. The advising/confirming bank checks the documents and sends them to the issuing bank who checks them once more prior to forwarding them to the importer.
9. The issuing bank then effects payment according to the terms of the L/C.

IMPORT FLOWCHART



RELEASE OF IMPORTED CARGO

1. When the importer receives the documents, he completes the documentation for customs entry and obtains clearance for import from the national customs authorities and pays all imposed fees, duties, and taxes. Alternatively, the importer may use the services of a clearing agent (customhouse broker) to undertake these tasks on his behalf.
2. The importer or his clearing agent presents transportation documents including an original bill of lading to the shipping line together with instructions regarding the delivery of the goods.
3. The shipping line submits the container terminal order (CTO) to the container terminal.
4. The goods are then delivered to the importer.

81



Fig. 8a

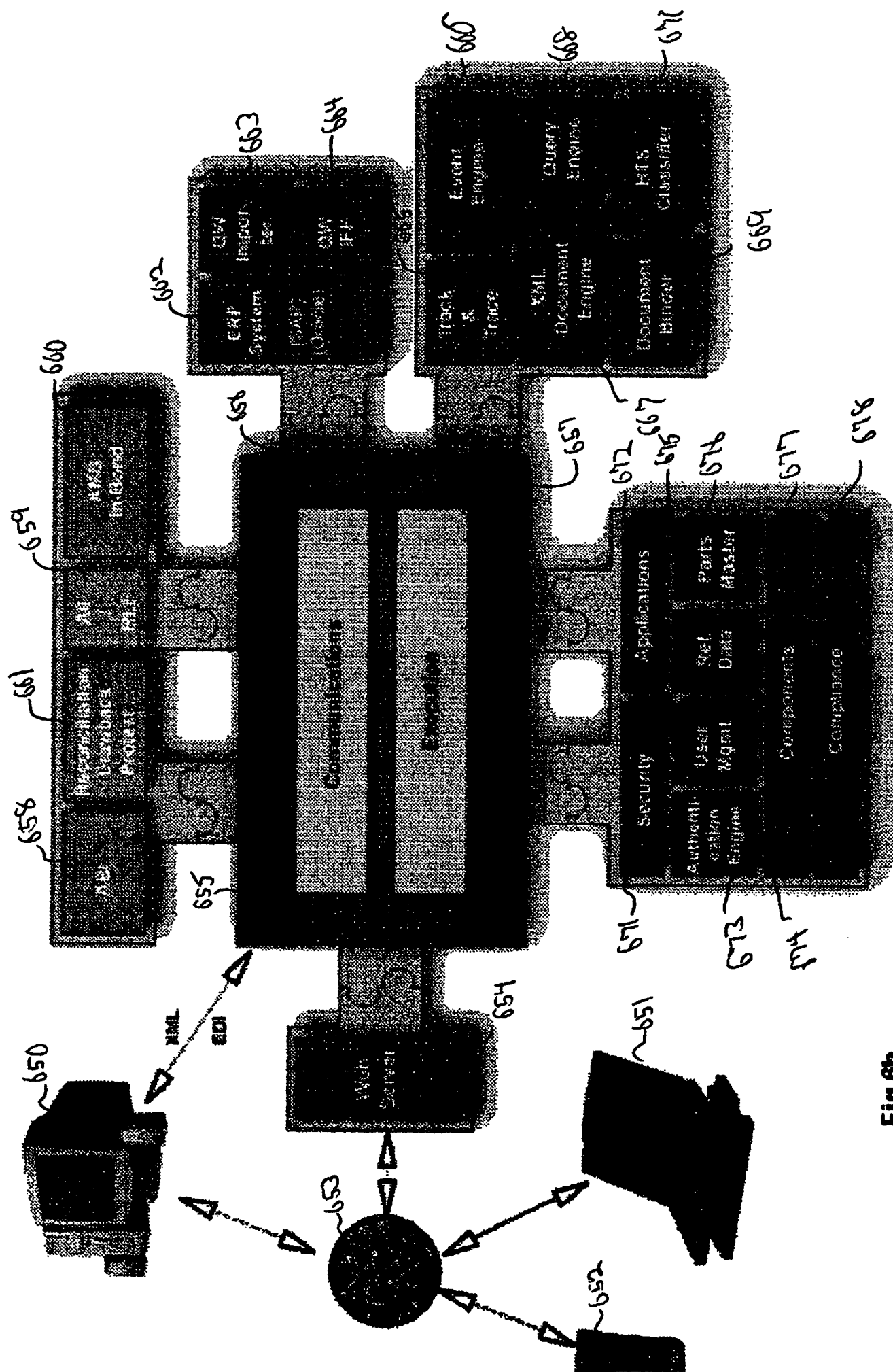


Fig. 6b

Event Calendar

July 2003

August

Sun	Mon	Tue	Wed	Thu	Fri	Sat
29 # Behind(1)	30 # Behind(1)	1 # Behind(1)	2 # Behind(1)	3 # Behind(1)	4 # Behind(1)	5 # Behind(1)
6 # Behind(1)	7 # Behind(1) # Pending(1)	8 # Behind(1) # Pending(1)	9 # Behind(1) # Pending(1)	10 # Behind(1) # Pending(1)	11 # Behind(1) # Pending(1)	12 # Scheduled(1) # Behind(1)
13 # Behind(2)	14 # Behind(2)	15 # Behind(2)	16 # Behind(2)	17 # Behind(2)	18 # Behind(2)	19 # Behind(2)
20 # Behind(2)	21 # Behind(2)	22 # Behind(2)	23 # Actual (1) # Behind(1)	24 # Behind(1)	25 # Behind(1)	26 # Behind(1)
27 # Behind(1)	28 # Behind(1)	29 # Behind(1)	30 # Behind(1)	31 # Behind(1)	1 # Behind(1)	2 # Behind(1)
3 # Behind(1)	4 # Behind(1)	5 # Behind(1)	6 # Behind(1)	7 # Behind(1)	8 # Behind(1)	9 # Behind(1)

SYSTEM YAHOO! on US EST

Related Document Calendar

August 2003							September
July	Sun	Mon	Tue	Wed	Thu	Fri	Sat
	27 ■ Missing(2)	28 ■ Missing(2)	29 ■ Missing(2)	30 ■ Missing(2)	31 ■ Missing(2)	1 ■ Missing(2)	2 ■ Received(1) ■ Missing(1)
	3 ■ Missing(1)	4 ■ Missing(1)	5 ■ Missing(1)	6 ■ Missing(1)	7 ■ Missing(1)	8 ■ Missing(1)	9 ■ Missing(1)
	10 ■ Missing(1)	11 ■ Missing(1)	12 ■ Missing(1)	13 ■ Missing(1) ■ Pending(1)	14 ■ Received(1) ■ Missing(1)	15 ■ Missing(2)	16 ■ Missing(2)
	17 ■ Missing(2)	18 ■ Missing(2)	19 ■ Received(2)	20	21	22	23
	24	25	26	27	28	29	30
	31	1	2	3	4	5	6

SYSTEM YAMANA BT-05

HTS Classifier Filter

From To

Section (1-22) Chapter (01-99)

Partial HTS No. Effective Dates

Description

Qualifying Keywords

01. SWEATER

05.

09.

12.

02.

06.

10.

14.

03.

07.

11.

15.

04.

08.

12.

16.

Find results with:
As Free Text☐ Matches on Any Words☒ An Exact Phrase Match☐ At least one of the Words ☐ All of the Words

Search Includes

☒ Synonyms☒ Replacements☒ Manage☒ Manage

OK

Clear

Close

1000

English (US)

"Customs Entry by HTS #": Query Design (Design)

Criteria

US CB Entry Date >= 1/1/01 AND US CB Entry Date <= 12/31/02 AND US HTS No. >= '1' AND US HTS No. <= '9'

US CB Entry Date >= 1/1/01 AND US CB Entry Date <= 12/31/02 AND US HTS No. >= '1' AND US HTS No. <= '9'

No.	Field Name	Operator	Value	Alt. Change
1	US CB Entry Date	>= (Greater or Equal)	1/1/01	True
2	US CB Entry Date	<= (Less or Equal)	12/31/02	True
3	US HTS No.	>= (Greater or Equal)	1	True
4	US HTS No.	<= (Less or Equal)	9	True

OK Cancel Verify Apply

Data format verified

System Variable on US EST

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Fig. 10

License Screening

In Compliance with:

Country Origin:

Destination:

Export Classification Number (ECCN):

US Munitions List Category Number:

Is this party the end-user? ☐ Yes ☒ No

Is this party a military end-user? ☐ Yes ☒ No

Is this party a foreign government end-user? (Non-U.S.)? ☐ Yes ☒ No

Is an end-user certificate/letter of assurance on file for the end-user? ☐ Yes ☒ No

Is this shipment exported to a destination within a Customs Free Zone? ☐ Yes ☒ No

Encrypted Software Type: ☐ Retail ☐ Non-Retail ☐ Unrestricted ☐ Commercial ☐ Crypto-with

Mass Market Product? ☐ Yes ☒ No

Publicly available? ☐ Yes ☒ No

Screen

Close

1 Data format verified

SYSTEM YAMABA en-US EST

[illegible]

Sample database model of transaction cross-reference implementation using the separate cross-reference table

Fig. 12